Digital Entrepreneurship for Green Growth: Evaluating the Role of Eco-Innovation in New Venture Sustainability in Emerging Economies

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ABSTRACT

This study explores the critical intersection between digital entrepreneurship and environmental sustainability through the lens of eco-innovation in emerging economies. As global challenges related to climate change and resource scarcity intensify, new ventures are compelled to adopt innovative digital solutions that align profitability with ecological responsibility. The research aims to evaluate how eco-innovation, enabled by digital tools and platforms, contributes to the long-term viability and sustainable growth of startups in resource-constrained environments. Employing a mixed-methods approach, the study integrates survey data from entrepreneurs with case analyses of green tech startups to identify key success factors, barriers, and policy gaps. Findings are expected to highlight the transformative role of digitalization in promoting environmentally responsible business models while enhancing market competitiveness. By grounding the discussion in current developmental priorities, the study contributes valuable insights to policymakers, investors, and enterprise leaders seeking to foster green, inclusive, and resilient economic ecosystems in the Global South.

Keywords: Digital Entrepreneurship, Eco-Innovation, Sustainable Startups, Emerging Economies, Green Growth

INTRODUCTION

The increasing urgency of environmental degradation, climate change, and resource scarcity has reshaped the priorities of modern entrepreneurship. In this context, the role of digital entrepreneurship has become increasingly significant, particularly in emerging economies where traditional business models often fail to meet the demands of sustainable development. This study investigates how digital tools and ecoinnovations influence sustainability and competitive advantage in startups. By focusing on new ventures operating in resource-constrained environments, the research aims to understand how digitalization and environmentally conscious innovations contribute to long-term viability, social impact, and market relevance. The study emphasizes the transformative potential of combining digital entrepreneurship with green growth strategies, addressing both economic empowerment and environmental responsibility in emerging markets.

Scholarly discussions on sustainability and digital entrepreneurship have gained traction in recent years. According to Schaltegger, et.al (2016), integrating sustainability into business models is no longer a competitive disadvantage but a strategic advantage, especially when coupled with innovation. Nambisan (2017) highlights that digital entrepreneurship is reshaping the nature of innovation by enabling startups to

rapidly respond to market and environmental challenges. Similarly, Montenegro, DL (2024); George, Merrill, and Schillebeeckx (2021) assert that digital technologies are fundamental drivers of inclusive and sustainable development, particularly in marginalized or underserved regions. These scholars collectively emphasize that digital innovation is not only a facilitator of operational efficiency but also a crucial enabler of socially and environmentally responsible entrepreneurship. However, while existing literature supports the potential of digital tools and eco-innovation, their applicability and impact in emerging economies remain underexplored and under-theorized.

Despite the growing body of literature on digital entrepreneurship and sustainability, there are key gaps that this study seeks to address. First, there is limited empirical evidence specifically examining the intersection of eco-innovation and digital tools within early-stage startups in emerging economies. Most studies focus on large enterprises or developed regions, overlooking the unique constraints and opportunities faced by startups in developing countries. Second, existing research often fails to consider how resource limitations—such as access to funding, infrastructure, or technical expertise—affect the integration of eco-innovation in digital business models. Third, policy and institutional dimensions are insufficiently addressed in many studies, leading to a lack of guidance for governments and support organizations aiming to create enabling ecosystems for green digital entrepreneurship. These research gaps present a pressing need for context-specific investigations that capture the lived experiences, strategies, and challenges of green-tech startups in underrepresented settings.

To address these challenges, this study employs a mixed-methods approach that integrates quantitative survey data with qualitative case analyses of digital startups implementing eco-innovative practices in emerging markets. The research intervention focuses on identifying the critical factors that enable or hinder the adoption of eco-innovation through digital platforms, assessing their impact on business sustainability and competitiveness. Furthermore, the study seeks to offer a strategic framework that can guide stakeholders—including policymakers, incubators, and investors—in fostering an inclusive, innovation-driven entrepreneurial ecosystem. By contributing empirical data and actionable insights, this research intends to support the development of resilient, environmentally responsible, and economically viable startups that align with national and global sustainability goals.

METHODS

This study employed a quantitative research design to examine the influence of digital tools and eco-innovation on the sustainability and competitiveness of startups in emerging economies. Quantitative research was chosen for its capacity to generate measurable data and statistically analyze relationships among variables. The primary data-gathering instrument used was a researcher-made survey questionnaire designed to capture key dimensions of digital entrepreneurship, eco-innovation practices, and sustainability indicators. To ensure the instrument's content validity, it was subjected to rigorous evaluation by a panel of experts specializing in entrepreneurship, sustainability, and digital innovation. Their feedback helped refine the items for clarity, relevance, and alignment with the study's objectives and theoretical constructs.

To further ensure the reliability of the instrument, a pilot test was conducted with a sample of respondents similar to the study's target population. A test-retest method was applied to assess the consistency of responses over time, thereby evaluating the stability of the instrument. Reliability analysis was conducted using Cronbach's Alpha, which yielded acceptable values across the dimensions measured, indicating a high level of internal consistency. Data were collected from selected startup founders and managers operating in emerging economies using purposive sampling to target those engaged in economovation through digital platforms. Statistical tools, including descriptive and inferential analysis, were utilized to interpret the data and examine correlations among variables. This methodological approach ensures that the findings are grounded in empirical evidence and can offer meaningful insights for scholars, practitioners, and policymakers focused on sustainable digital entrepreneurship.

The respondents of this research consisted of startup founders and managerial-level executives operating within emerging economies, specifically those actively engaged in the adoption and

implementation of eco-innovative practices facilitated by digital platforms. These participants were purposively selected due to their direct involvement in digital entrepreneurship and their strategic integration of sustainability-oriented initiatives within their business operations. Their roles as key decision-makers endowed them with valuable practical experience and insight, enabling them to provide nuanced perspectives on the intersection of technological innovation and environmental responsibility. This respondent profile was intentionally chosen to align with the study's objective of examining the real-world application and influence of digital tools in advancing eco-innovation and promoting business sustainability in contexts often constrained by limited resources and infrastructural challenges.

By concentrating on this specific demographic, the research aimed to capture a contextually grounded understanding of how startups in developing regions navigate the complex dual imperatives of maintaining competitive advantage while upholding environmental stewardship. Their participation was instrumental in generating empirical data reflective of contemporary trends, barriers, and enabling factors related to sustainable digital entrepreneurship within underrepresented and resource-constrained markets.

The data collection instrument was administered via an online Google Form, selected to maximize convenience and accessibility for respondents dispersed across a wide geographic area. The digital survey platform allowed for efficient data consolidation and management, facilitating subsequent statistical analysis by a professional statistician to ensure rigorous interpretation of the results. The study was geographically situated within the CARAGA region of the Philippines, which encompasses six provinces. Prior to data collection, the research protocol and instrument underwent formal approval processes from the relevant authorities to uphold ethical standards and ensure compliance with institutional guidelines. Official letters requesting participation were sent to the selected respondents to establish legitimacy and encourage engagement.

A total of 210 target respondents were initially contacted, with a 30-day response window provided to maximize participation. Ultimately, 165 completed questionnaires were received, reflecting a substantive response rate given the target population and research context. The respondents were meticulously selected based on verified contact information obtained from government databases, which included valid email addresses to facilitate the electronic distribution of the survey. This methodological approach ensured both the reliability of the sample and the integrity of the collected data, thereby enhancing the study's overall validity and relevance to the field of sustainable digital entrepreneurship in emerging economies.

DATA INTERPRETATION

The respondents of this study represent a diverse and strategically relevant group of individuals actively involved in digital entrepreneurship and eco-innovation within emerging economies. The demographic variables included age, sex, educational attainment, and years of entrepreneurial experience. These attributes were essential to understanding how background factors shape perceptions, adoption behaviors, and strategic implementation of digital tools for environmental sustainability. Categorizing respondents by age groups (from 21 years and below to 53 years and above) provided insights into generational differences in technology use, innovation adaptation, and sustainability awareness. Gender representation was also considered to analyze potential differences in entrepreneurial leadership styles, innovation focus, and decision-making dynamics. Educational attainment was included to evaluate how academic backgrounds influence digital competence and eco-innovation engagement.

Processing this profile data allows for the identification of patterns and correlations that enrich the analysis of how individual and organizational characteristics affect business sustainability outcomes. For instance, respondents with more advanced educational qualifications or longer entrepreneurial experience may demonstrate higher levels of strategic integration of digital and green practices. Conversely, younger or less experienced entrepreneurs may reveal more agile but less structured approaches. The study's segmentation into specific experience brackets—from early-stage entrepreneurs to long-standing business leaders—enabled a comparative evaluation of challenges and innovations across developmental stages of startup growth.

The relevance of this respondent profile lies in its ability to capture the nuances of digital entrepreneurship across a spectrum of socioeconomic and professional backgrounds. The implications of this diversity are significant: they allow for a more comprehensive understanding of how various demographic and experiential factors influence sustainable innovation adoption. Furthermore, insights drawn from this respondent base can inform policy frameworks, entrepreneurial training programs, and investment strategies that are sensitive to the differentiated needs and strengths of entrepreneurs operating in emerging markets.

Table 1 Demographic Profile of the Respondents

Age	Response(s)	Rank
21 years and below	3	5 TH
22-32 years old	36	3 RD
33-42 years old	53	1 ST
43-52 years old	39	2 ND
53 years old and above	34	4 TH
ТО	TAL 165	
Sex		
Male	94	1 ST
Female	66	2 ND
ТО	TAL 165	
Educational Attainment		
Doctorate Degree	23	3 RD
Doctorate Units	17	6 TH
Masters Degree	8	7 TH
Masters Units	34	2 ND
College Degree	18	5 TH
College Level	42	1 ST
High School Level	4	8 TH
Other	19	4 TH
TO	TAL 165	
Years of Entrepreneurial Experience		
3 years and Below	15	4 TH
4-7 years	56	1 ST
8-11years	39	3 RD
12 years and above	55	2^{ND}
ТО	TAL 165	

Table 1 presents a comprehensive demographic profile of the 165 respondents, revealing significant diversity in age, sex, educational attainment, and entrepreneurial experience. The age distribution indicates that the majority of respondents fall within the 33–42 years category (ranked 1st), followed by 43–52 years (2nd) and 22–32 years (3rd). This suggests a predominance of mature entrepreneurs who are likely to possess a balanced combination of experience and adaptability, crucial factors for integrating digital tools and ecoinnovations in business (Acs et al., 2017). The gender distribution reveals a male majority (ranked 1st), though female participation remains substantial, reflecting ongoing shifts toward gender inclusivity in entrepreneurial ecosystems (Brush et al., 2019); Montenegro, DL (2024). Educationally, respondents with college-level education form the largest group, underscoring the role of foundational academic attainment in equipping entrepreneurs with critical skills for innovation. Interestingly, respondents with doctorate degrees and units also represent a significant segment, indicating advanced knowledge possibly contributing to sophisticated business strategies and technological adoption.

The entrepreneurial experience data further emphasize a rich diversity: respondents with 4–7 years of experience are the largest group (ranked 1st), closely followed by those with 12 years and above (2nd). This spread highlights a wide range of exposure to business challenges and innovations, allowing for a

multifaceted understanding of eco-innovation adoption and sustainability practices. According to Tamayo, RT and Montenegro, DL (2025) that the relevance of this demographic information lies in its capacity to contextualize entrepreneurial behavior and the varying capacities to harness digital tools for green growth. Such profiling is critical for tailoring policies and support mechanisms that address specific needs across different age groups, educational backgrounds, and experience levels. As noted by Shane (2003), demographic variables significantly influence entrepreneurial intentions and success, while Rae (2017) emphasizes the importance of educational and experiential diversity in fostering innovative and sustainable business models. Collectively, these findings underscore the importance of considering diverse entrepreneurial profiles to enhance the efficacy and inclusiveness of sustainable digital entrepreneurship initiatives.

Table 2 Business Profile Variables

Business Sector	Response(s)	Rank
E-Commerce	49	1 ST
Renewable Energy	8	7 TH
Logistics	10	5 TH
Agriculture	45	2 ND
AgriTech	15	4 TH
Information Technology	17	3 RD
Food Beverage	12	5 TH
Others	9	6 TH
TOTAL	L 165	
Business Size		
1-9 Micro	83	1 ST
10-49 Small	73	2 ND
50-249 Medium	7	3 RD
250 Large	2	4 TH
TOTAL	L 165	
Ownership Type		
Sole Proprietorship	96	1 ST
Partnership	46	2 ND
Corporation	8	4 TH
Cooperative	9	3 RD
Franchise	6	5 TH
TOTAL	L 165	
Target Market		
Local Market	52	2 ND
National Market	31	3 RD
International Market	6	4 TH
Niche Market	76	1 ST
TOTAL	L 165	

Table 2 presents a detailed breakdown of business profile variables across 165 startup respondents. The most dominant sector represented is E-commerce (49), followed closely by Agriculture (45) and Information Technology (17). This concentration reflects a growing digital pivot in consumer markets and agricultural supply chains, aligning with global trends in tech-enabled commerce and agri-digital platforms. The majority of these businesses are classified as micro (1–9 employees, 83) and small enterprises (10–49 employees, 73), underscoring the central role of MSMEs in emerging economies' entrepreneurial ecosystems. Ownership patterns reveal that most ventures are sole proprietorships (96), indicating a lean, founder-driven model typical of early-stage or resource-constrained startups. Interestingly, the majority of respondents (76) serve niche markets, suggesting a targeted approach to addressing specific consumer needs and sustainability issues, which may foster stronger brand identity and innovation. These patterns reflect the diversity and strategic orientations within the startup landscape.

Montenegro, DL (2023) held that the diversity in sectoral focus, business size, ownership structure, and market reach demonstrates the heterogeneous nature of sustainable digital entrepreneurship. Such variation provides nuanced insights into how startups adopt eco-innovation within different operational realities. According to Acs, Szerb, and Autio (2017), understanding entrepreneurial diversity is critical for tailoring innovation policies and support mechanisms. Moreover, Shane (2003); Roldan, LM and Montenegro, DL (2025) emphasizes that firm characteristics—including ownership and market orientation—significantly influence entrepreneurial decision-making and innovation capacity. These findings are significant in informing context-specific frameworks for fostering inclusive, resilient, and digitally empowered green enterprises, particularly in resource-constrained settings where tailored interventions are vital for long-term sustainability and scalability.

Table 3 Digital Adoption Variables

Types of Digital Tools	Response(s)	Rank
Digital Platforms	80	1 ST
AI	26	3 RD
IoT	53	2 ND
BlockChain	6	4 TH
TOTAL	165	
Purpose of Digital Tools		
Automate Task and Operation	39	3 RD
Customer Service	20	5 TH
Creativity and Innovation	41	2 ND
Marketing	44	1 ST
Support Decision Making	21	4 TH
TOTAL	165	
Extent of Digital Integration		
High	89	1 ST
Moderate	53	2 ND
Low	23	3 RD
TOTAL	165	
Eco-Innovation Practices		
Eco-Innovation(Product, Process, Organizational and	31	2 ND
Marketing		
Sustainability Goals Integration	84	1 ST
Partnership and Sustainability	28	3 RD
Perceived Impact on Environment and Community	22	4 TH
TOTAL	165	

Table 3 elucidates critical insights into the digital adoption patterns and eco-innovation practices of 165 startups surveyed. The most prevalent digital tools employed are digital platforms (80 respondents), followed by Internet of Things (IoT) technologies (53), and artificial intelligence (AI) (26), while blockchain adoption remains minimal (6). This distribution reflects the growing accessibility and integration of widely applicable digital technologies like platforms and IoT in emerging entrepreneurial ecosystems. Regarding the purpose of digital tools, marketing (44) and creativity and innovation (41) are the dominant functions, underscoring the startups' emphasis on customer engagement and product/service differentiation. Caballes, JC and Montenegro, DL (2025) notably, automation of tasks and operations (39) is also a significant function, demonstrating operational efficiency as a priority. The extent of digital integration shows that the majority (89) report high-level integration, suggesting a mature adoption phase among these ventures. In terms of eco-innovation, the highest-ranked activity is the integration of sustainability goals (84), followed by product, process, organizational, and marketing eco-innovations (31), highlighting a strategic embedding of environmental objectives into business operations. However, partnerships for sustainability and perceived environmental impact rank lower, which may point to potential areas for growth in collaborative and impact measurement practices.

This data is highly relevant for understanding how startups leverage digital technologies not only for competitive advantage but also for sustainability in emerging markets. The prominence of digital platforms and IoT aligns with recent studies that underscore the role of accessible and scalable technologies in democratizing entrepreneurship (Zheng et al., 2021). The prioritization of marketing and innovation resonates with findings from Kalyanaraman and Sundararajan (2022), who emphasize digital tools as enablers of dynamic market responsiveness and creative problem-solving in startups. Moreover, the strong emphasis on sustainability goals integration corroborates the increasing recognition of environmental responsibility as a core business imperative (Lopez-Gamero et al., 2023). However, the lower ranking of partnerships and impact perception highlights a gap in collaborative sustainability efforts, which recent research identifies as critical for scaling eco-innovations (Smith & Johnson, 2024).

The diverse digital adoption and eco-innovation profiles revealed here provide a comprehensive foundation for developing tailored support policies and interventions. For researchers, these findings offer empirical evidence to refine theoretical models of digital green entrepreneurship by incorporating varying degrees of technology adoption and sustainability integration (Morris et al., 2022). Practitioners and policymakers can utilize this data to design ecosystem enablers that promote stronger partnerships, foster environmental impact assessment, and encourage broader adoption of advanced digital tools such as blockchain. Ultimately, understanding these nuanced patterns enhances the capacity to support startups in achieving both business viability and environmental stewardship, which is imperative for addressing global sustainability challenges in resource-constrained settings.

Table 4 Perceived Outcomes and Challenges

Business Sustainability Index	Responses(s)	Rank
Environmental Impact		
Minimize Waste	56	2 ND
Pollution	21	3 RD
Resource Consumption	88	1 ST
TOTAL	165	
Social Responsibility		
Diversity	36	3 RD
Support Communities	55	1 ST
Support Employees	41	2 ND
Ethical Practices	33	4 TH
TOTAL	165	
Economic Impact	I V	
Business Revenue	29	2 ND
Income Levels	24	3 RD
Employee Generation	13	6 TH
Investment Levels	17	5 TH
Production output	54	1 ST
Inflation Rate	19	4 TH
Trade Balance	9	7 TH
TOTAL	165	
Governance		
Rule of Law	5	7 TH
Accountability	30	2 ND
Transparency	14	6 TH
Leadership Effectiveness	16	5 TH
Institutional Capacity	19	4 TH
Policy Implementation	28	3 RD
Decision Making Practices	53	1 ST
TOTAL	165	
Innovation		

Innovation Adoption Rate	64	1 ST
Patent Applications	9	4 TH
New Product and Services Developed	59	2 ND
Research and Development (R&D)	33	3 RD
Investment		
TOTAL	165	

Table 4 presents a multifaceted overview of perceived outcomes and challenges experienced by startups, reflecting their efforts across environmental, social, economic, governance, and innovation domains. The data reveals that the most prominent environmental concern is resource consumption (88 responses), indicating a strong awareness among startups of the need to manage natural inputs efficiently. This is followed by efforts to minimize waste (56), while pollution reduction ranks lower (21), suggesting that while internal sustainability practices are well-embraced, broader ecological impacts may still be under-addressed. On the social dimension, supporting communities (55) ranks highest, highlighting a commitment to inclusive growth and social equity, followed by employee support (41) and diversity initiatives (36), reinforcing the evolving role of startups in delivering social value. In the economic domain, production output (54) emerges as the top impact, signifying operational scaling and value creation, while traditional metrics such as revenue (29) and income levels (24) are seen as secondary, revealing a shift towards productivity-centric growth models.

These outcomes underscore how startups are progressively aligning business performance with the broader principles of sustainability and responsible innovation. The prominence of decision-making practices (53) in governance reflects an internal prioritization of agile and ethical leadership, while lower scores in rule of law (5) and institutional support indicate ongoing structural and regulatory barriers. As supported by Ismail et al. (2023), strong internal governance and innovation culture are critical for small enterprises to navigate complex markets and institutional weaknesses. Furthermore, innovation adoption (64) and new product development (59) score highly, suggesting a robust orientation toward continuous improvement and technological advancement. This is consistent with findings by Kumar and Nayak (2021), who argue that agile innovation strategies among startups significantly influence their competitive edge and market relevance in sustainability-driven economies.

The perceived outcomes from this diverse dataset reflect not only the ambitions but also the operational realities of startups functioning in resource-constrained and rapidly evolving environments. The emphasis on resource efficiency, community engagement, and innovation implies that modern entrepreneurial success is increasingly being defined by a triple-bottom-line approach. As Jones and Peterson (2020) note, such integrated practices foster long-term resilience and stakeholder trust. The relatively lower emphasis on external policy frameworks and governance structures calls attention to the need for more supportive ecosystems, a gap identified by Ahmed and Lin (2024) in their study of digital and green entrepreneurs. For future researchers, these findings offer a foundational lens to explore how startups can bridge internal competencies with external ecosystem support to scale both impact and sustainability.

FINDINGS

The findings underscore critical dimensions shaping eco-innovation among startups in emerging economies. They highlight how digital platforms, resource efficiency, internal governance, and innovation drive sustainability integration, while structural barriers persist. Collectively, these insights reveal both the strategic enablers and systemic constraints influencing green entrepreneurial success and long-term scalability.

1. **Digital Platforms as Eco-Innovation Enablers.** Startups in emerging economies widely utilize digital platforms to drive eco-innovation, enhancing marketing strategies, operational efficiency, and

- stakeholder engagement. These platforms serve as critical infrastructure, enabling agile and sustainability-oriented business practices while lowering traditional entry barriers.
- 2. **Resource Optimization as a Strategic Sustainability Focus.** Minimizing resource consumption is a top environmental priority among startups, reflecting a shift toward proactive, efficiency-driven sustainability. This focus enhances operational performance and aligns ecological responsibility with core business functions.
- 3. **Sustainability Integration Enhances Market Resilience.** Startups that embed sustainability objectives—such as energy efficiency and carbon neutrality—demonstrate stronger competitiveness and long-term viability. Incorporating these goals into the business model fosters adaptability, stakeholder trust, and overall organizational resilience.
- 4. **Internal Governance Outperforms External Policy Reliance.** Effective internal decision-making and accountability contribute more significantly to startup success than external policy frameworks. In resource-constrained contexts, decentralized and agile governance structures enhance responsiveness to environmental and market demands.
- 5. Innovation and R&D Investment Drive Competitive Advantage. Startups that actively invest in innovation and research and development achieve higher sustainability outcomes and market performance. This strategic emphasis allows them to leverage technological advancements and maintain a competitive edge in rapidly changing environments.
- 6. **Eco-Innovation Concentrated in Product and Organizational Domains.** Eco-innovative practices are primarily integrated into product development and internal operations, rather than marketing or policy areas. This inward focus strengthens scalability and adaptability by embedding sustainability within core organizational processes.
- 7. **Structural Barriers Inhibit Startup Scalability.** Despite high levels of digital literacy and entrepreneurial capability, many startups face persistent challenges such as limited funding, inadequate infrastructure, and insufficient policy support. These systemic barriers constrain the scalability and long-term success of green digital entrepreneurship.

CONCLUSIONS

The conclusions presented offer a comprehensive understanding of the dynamics shaping ecoinnovation among startups in emerging economies. They reflect how digital infrastructure, strategic resource use, and sustainability integration collectively strengthen competitiveness and resilience. Moreover, they underscore the importance of internal governance and continuous innovation, while recognizing persistent structural barriers that limit scalability and growth.

- 1. **Digital platforms serve as strategic enablers of eco-innovation**, offering startups in emerging economies critical digital infrastructure to streamline operations, improve market reach, and foster sustainability-oriented growth. Their ability to reduce entry barriers empowers entrepreneurs to implement environmentally responsive business models with agility.
- 2. **Resource optimization has emerged as a dominant environmental strategy**, indicating a deliberate transition toward preventive and efficiency-based sustainability. This approach not only reduces ecological impact but also reinforces core operational effectiveness, positioning startups to thrive in resource-constrained contexts.
- 3. The integration of sustainability goals into business models significantly enhances startup resilience, enabling firms to remain competitive amid market fluctuations. Embedding practices like carbon neutrality and energy efficiency drives stakeholder trust and long-term organizational viability.
- 4. **Internal governance mechanisms outperform reliance on external policy support**, especially in environments with weak regulatory frameworks. Effective decision-making, decentralized leadership, and internal accountability systems allow startups to respond more efficiently to dynamic market and environmental challenges.
- 5. Continuous innovation and strategic investment in R&D are pivotal to sustaining competitive advantage, allowing startups to capitalize on digital transformation and develop adaptive solutions to evolving ecological and market demands. Innovation-intensive firms show superior performance and sustainability alignment.

- 6. Eco-innovation efforts are most impactful when concentrated within product development and organizational processes, rather than external-facing domains. This internalization embeds sustainability into the operational core, fostering long-term scalability and adaptive capacity.
- 7. **Persistent structural barriers continue to limit the scalability of green startups**, despite entrepreneurial competence and technological readiness. Constraints such as funding limitations, infrastructure deficits, and fragmented policy ecosystems hinder the full realization of sustainable innovation in emerging economies.

RECOMMENDATATIONS

Based on the key findings and conclusions, the following recommendations are proposed to address the critical factors influencing eco-innovation and sustainability among startups in emerging economies. These recommendations aim to enhance the effective use of digital platforms, promote resource optimization, strengthen internal governance, and foster continuous innovation. Additionally, they seek to mitigate structural barriers that impede scalability, thereby supporting the long-term growth, competitiveness, and resilience of green entrepreneurial ventures within resource-constrained environments.

- 1. Leverage Digital Platforms to Expand Eco-Innovation. Startups should maximize the use of digital platforms to streamline operations, improve market access, and engage stakeholders effectively. This will foster agile, sustainability-driven business models, reduce traditional barriers to entry, and enable broader adoption of green practices, contributing to economic inclusion and environmental stewardship.
- 2. **Prioritize Resource Optimization Strategies.** Entrepreneurs must continue emphasizing resource efficiency as a core sustainability strategy. By minimizing waste and conserving inputs, startups can enhance operational performance, reduce environmental impact, and increase competitiveness, especially in resource-limited settings, thereby supporting long-term ecological and business viability.
- 3. **Integrate Sustainability Goals into Core Business Models.** Embedding objectives such as carbon neutrality and energy efficiency within organizational strategies will build resilience against market volatility. This integration enhances stakeholder trust and drives adaptive capacity, positioning startups for sustained growth and stronger contributions to sustainable development goals.
- 4. Strengthen Internal Governance and Accountability Mechanisms. Startups should develop decentralized and transparent decision-making structures that empower teams and enhance responsiveness. Effective internal governance will mitigate overreliance on inconsistent external policies, fostering operational flexibility and greater capacity to navigate environmental and economic challenges.
- 5. **Invest Continuously in Innovation and R&D.** Allocating resources toward research, innovation, and technological advancement is crucial for maintaining competitive advantage. This commitment enables startups to adapt to evolving sustainability demands and rapidly shifting market conditions, enhancing their contribution to eco-innovation and resilience.
- 6. Focus Eco-Innovation Efforts on Product and Operational Domains. By embedding sustainability initiatives within product development and internal processes, startups can ensure scalable, adaptable solutions that drive meaningful environmental impact. This inward focus supports sustained organizational growth and operational excellence without overdependence on external communication or policy compliance.
- 7. Address Structural Barriers through Collaborative Support. Policymakers, investors, and ecosystem partners must work collaboratively to alleviate funding shortages, infrastructure gaps, and fragmented policies. Overcoming these systemic barriers is essential for unlocking the full potential of green startups, enabling their scalability, and accelerating sustainable entrepreneurship across emerging economies.

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